



People Smart: Powerful Techniques for Turning Every Encounter Into a Mutual Win

By Tony Alessandra

Keynote Publishing Company. Paperback. Condition: New. 300 pages. Dimensions: 8.8in. x 6.0in. x 1.0in.Imagine... When you encounter difficult people - you know how to adapt to them. Where you meet challenging situations - you have the skills transform them. In times when you face the unknown - you remain fearless. If you dream of all that and more... then PeopleSmart is the book you need. PeopleSmart is a unique blend of scientific research on human behavior and my 30-plus years of teaching people smarts - through the Platinum Rule. Once youve been exposed to these hands-on, proven and practical principles, youll find that you will have access to uncommon wisdom allowing you to: Become a more loved and effective boss Gain effortless cooperation of even the most difficult people Fascinate and influence your spouse and children Build quick rapport that creates life long relationships Get along with all types of people from every walk of life Curious about how PeopleSmart achieves all this Well, heres its secret formula... Ever wondered why your natural behavior sometimes seems to alienate people It is because that same behavior may not be natural for others. You know in...



Reviews

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