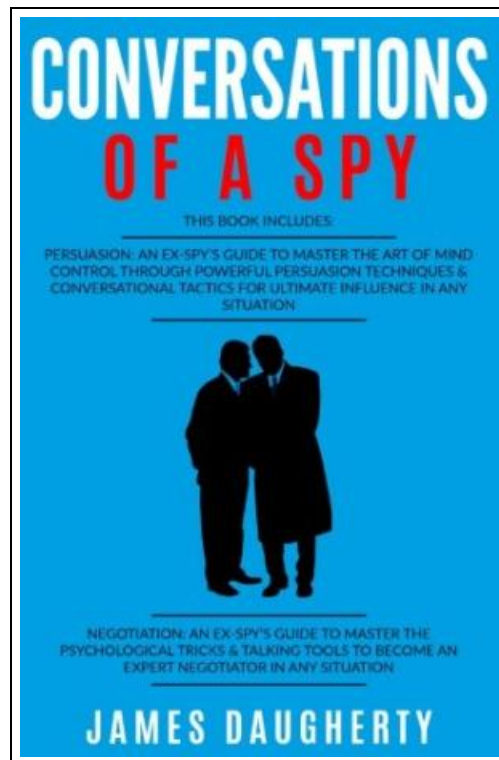


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Createspace Independent Publishing Platform, United States, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Imagine how different your life would be if you could effortlessly persuade the people around you to get the most out of every situation. James Daugherty is an intelligence expert former CIA Spy who specializes in all forms of human behavior. But there is one area of life where it is critical to get ahead, communication. A spy would be highly ineffective without this skill set. Conversations of a Spy: An Ex-SPY s guide is designed to help you with just that. It is a combination of the following two books stacked one on top of the other to help you with the high level communication skills, influence techniques, persuasion strategies and negotiation tactics required to gain the upper hand in any situation. (Persuasion: An Ex-SPY s Guide to Master the Art of Mind Control Through Powerful Persuasion Techniques Conversational Tactics for Ultimate Influence in Any Situation) In this insightful and functional book, Daugherty gives readers a firsthand look into the trials tribulations he dealt with in the field as a CIA operative no nonsense guide revealing how to: Better understand Cialdini s 6 Weapons of InfluenceInterpreting the classic human psychological motivatorsWhat Aristotle can teach you about persuasionThe different types of persuasion techniques explainedThe right way to use the reverse psychology principleSpy tactics for high-pressure/stakes situationsConversational strategies personality traits to win over even the toughest adversaryImportance of small talk, greetings goodbyes in persuasionDealing with insults/arguments like a Professional. and much more. An Ex-Spy s guide to Persuasion is a mixture of methodical methods combined with real life examples to back up the author s advice. The clever communication and persuasion tricks described will help you in all areas of life...



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