



Start Your Own Construction and Contracting Business: Your Step-By-Step Guide to Success (2nd Revised edition)

By Entrepreneur Press, Gregg Kuehn

Entrepreneur Press. Paperback. Book Condition: new. BRAND NEW, Start Your Own Construction and Contracting Business: Your Step-By-Step Guide to Success (2nd Revised edition), Entrepreneur Press, Gregg Kuehn, Focusing on budgeting and estimating--the least understood but most important factors of a contracting business--this guide shows contractors how to price their services to recover expenses and still have money for capital expenses and profits. It goes into detail on accounting issues and provides checklists for required government accounts. Plus, it covers communication concerns such as dealing with problem employees, establishing lines of communication within the company and dealing with problem clients. Detailed examples and real-life stories demonstrate what works in a business environment.



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