



Make Money with Affordable Apartment Buildings and Commercial Properties

By Eldred, Gary W.

Wiley, 2008. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: Introduction: How to Start. Develop Your Analytical Abilities. Develop an Entrepreneurial Spirit. Uncommon, Yet Essential. Entrepreneurs Create Value for Themselves and Their Customers (a.k.a. Tenants). Market Savvy: Systematic Strategic Thinking. 1. Profit with Commercial and Multifamily Properties. Advantages of Commercial and Multifamily Properties. Cost of Acquisition. Cash Flows Relative to Price. Search Time. Management. Trade Up Tax Free. Owner Will Carry Financing (OWC). Create Value. Summing Up. 2. Craft Your Market Strategy. It All Depends. A Strategy of Your Own. PVP: The One Constant Rule. The DUST Strategic Framework: Questions to Answer. Entrepreneur Objectives: Know Thyself. Talents, Inclinations, and Resources. Assess Your Finances. Frame Your Due Diligence. Identify and Fully Describe the Physical Property. Understand Your Bundle of Rights and Restrictions. Where Should You Invest? Time Period. 3. Where's the Local Economy Headed? Economic Base Matters Greatly Alamo, California (San Francisco Bay Area) versus Terre Haute, Indiana. Authors Neglect Economic Base. Benefit from the Lessons Learned. Where to Get Data. Will the Population Grow? Enclaves of Existing and Potential Growth. Find Out the Actual Numbers. Beware of False Negatives. Is the Number of Jobs...



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