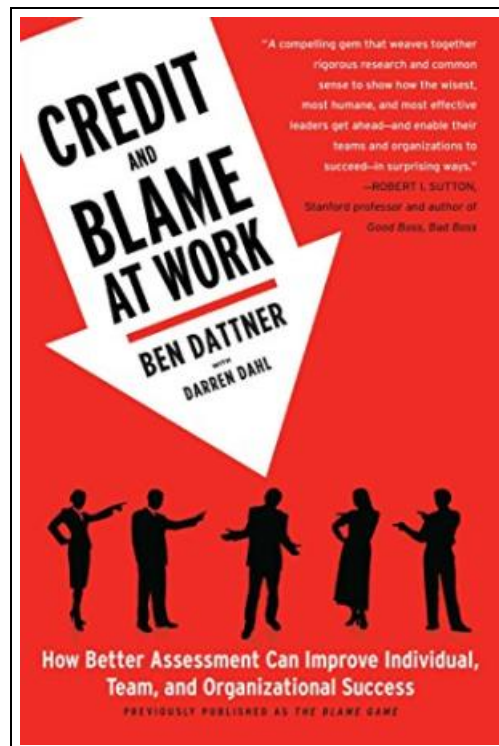


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SIMON SCHUSTER, United States, 2012. Paperback. Book Condition: New. Reprint. 212 x 138 mm. Language: English . Brand New Book. Now in paperback, the acclaimed guide by a leading workplace expert that offers essential advice about how to succeed at work by avoiding the pitfalls of pervasive credit-grabbing and finger-pointing. In this important book, praised by bestselling management expert Robert Sutton as a modern management classic; one of the most well-crafted business books I have ever read, psychologist and workplace consultant Ben Dattner reveals that at the root of the worst problems at work is the skewed allocation of credit and blame. It s human nature to resort to blaming others, as well as to take more credit for successes than we should. Many managers also foster a blame or be blamed culture that can turn a workplace into a smoldering battlefield and upend your career. Individuals are scapegoated, teams fall apart, projects get derailed, and people become disengaged because fear and resentment take hold. But Dattner shows that we can learn to understand the dynamics of this bad behavior so that we can inoculate ourselves against it. In lively prose, Dattner tells a host of true stories from individuals and teams he s worked with, identifying the eleven personality types who are especially prone to credit and blame problems and introducing simple methods for dealing with each of them. The rich insights and powerful practical advice Dattner offers allow readers to master the vital skills necessary for rising above the temptations of the blame game, defusing the tensions, and achieving greater success.



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