Real estate brokerage practice



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REAL ESTATE BROKERAGE PRACTICE



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paperback. Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment.Pages Number: 236 Publisher: Machinery Industry Pub. Date :2011-8-1. This book by Hu Ping, editor of the real estate brokerage practice is to adapt to higher vocational education and training model need for reform. working closely with real estate brokers by full-time teachers in the school business experts and real estate development completed. The book six items. namely. real estate brokers awareness. information collection and use of real estate brokerage. real estate brokerage consulting services. real estate agency business. real estate intermediary business and other real estate brokerage business. Set specific tasks for each project according to the appropriate teaching modules. each module has a corresponding learning objectives. the case of import. the body first introduce the basic knowledge and specific business expertise. and then learn specific business practice. Each module has its after-school thinking and practice. the book has a corresponding item tasks. This book broke the theoretical system as the main feature of the traditional subject approach to the specific task-centered organization book contents. according to the specific business of real estate brokers sub-projects. sub-module layout. using a large number of case examples. highlighting the applicability in practice sex sex and vocational skills. This real estate brokerage practice. both as a professional teaching materials related to vocational schools. but also as a real estate broker licensing examination reference materials. but also as a real estate brokerage company training materials. Contents: Preface project a real estate broker real estate knowledge base system module a cognitive module two real estate agencies real estate agent cognition cognitive module three projects two real estate brokerage information collection and use of a real estate market information collection module availability and us

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