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THINK LIKE A LAWYER DON'T ACT LIKE ONE: THE ESSENTIAL RULES FOR THE SMART NEGOTIATOR

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LAWYER
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ONE**

AERNOUD BOURDREZ

BIS Publishers B.V. Paperback. Condition: new. BRAND NEW, Think Like a Lawyer Don't Act Like One: The Essential Rules for the Smart Negotiator, Aernoud Bourdrez, "Think Like a Lawyer Don't Act Like One" provides strategies to solve conflicts. Based on principles, research, and real life examples ranging from Harvard University, Mikhail Gorbatsjov, two kissing boxers, and Sun Tze to John Rambo, "Think Like a Lawyer Don't Act Like One" can be used when dealing with grumpy police officers, angry neighbors,...

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- Authored by Aernoud Bourdrez
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