



African American Hair and its role in Advertising, Black Women's Careers, and Consumption Behavior

By Sandra Radtke

Grin Verlag Jul 2007, 2007. Taschenbuch. Book Condition: Neu. 214x156x5 mm. This item is printed on demand - Print on Demand Titel. - Seminar paper from the year 2003 in the subject American Studies - Culture and Applied Geography, printed single-sided, grade: 1,2, Dresden Technical University, course: American Culture of Consumption, 5 entries in the bibliography, language: English, abstract: In this paper for the seminar 'The American Culture of Consumption', I want to deal with the complex topic of African American hair. In 1992, African Americans bought 34% of all sold hair care products in the United States. They spent thrice as much money on this than any other customer group. The majority of the purchased products were hair relaxers (Rooks, p.117). These are only figures, but they demonstrate how important hair is to African Americans. I want to explain the roots of this significance in the first chapter and show how the way hair was rated changed during the times of slavery. Then, I want to examine advertisements for black hair treatment products by white- and black-owned firms to find out whether they differ in their strategies and how strong their influence on the consumers was and still is...



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