

## Irresistible Persuasion: The Secret Way to Get Yes Every Time

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## Reviews

*Extensive guide! Its this sort of very good study. It is actually full of knowledge and wisdom I found out this pdf from my i and dad suggested this ebook to understand. (Melany Bogisich)* 

## IRRESISTIBLE PERSUASION: THE SECRET WAY TO GET YES EVERY TIME



Audible Studios on Brilliance, 2017. CD-Audio. Condition: New. Unabridged. Language: English . Brand New. Getting what you want isn t easy. Why? Because most of us have no clear idea what we re looking for a lot of the time. The key to being brilliantly persuasive and influential is knowing exactly what you want before you set out to get it. Irresistible Persuasion presents a process that you can apply to any situation: You choose your starting point and your goal, and then just join the dots. It s the only way to make success inevitable. Irresistible Persuasion shows you how to entice people to your point of view, how to overcome resistance, how a bit of showbiz can go a long way, and why you should always consider the other person when you re negotiating. It s packed with new persuasion and influencing techniques as well as many powerful traditional methods. Geoff Burch is the presenter of BBC TV All over the Shop. When he s helped you to decide what you want, he ll show you the irresistible way to get it. You won t just get more customers; you ll get more profitable customers.

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