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MODERN METHODS IN SELLING: A BOOK FOR EVERY MAN AND WOMAN IN BUSINESS (PAPERBACK)

Modern Methods In Selling A Book for Every Man and Woman in Business L. J. Hoenig

Createspace Independent Publishing Platform, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. From the INTRODUCTION. This work is written primarily for the salesman, or the man or woman who contemplates taking up selling work. I hope, however, that it may have some helpful suggestions as well for the sales manager, or the head of the house. It presents the problem of the one who sells either at wholesale or retail; of...

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- Authored by L J Hoenig
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Reviews

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