



The Art of Collaboration: The Real Truth about Working Well with Others

By Jo Ann Romero

iUniverse, United States, 2008. Paperback. Book Condition: New. 221 x 147 mm. Language: English . Brand New Book ***** Print on Demand *****.For years, clients and students of Jo Ann Romero have urged her to publish her proven methods and hard-earned lessons for making collaboration really work. The Art of Collaboration is the result of Romero s fifteen years of experience designing and facilitating workshops on collaborative efforts for businesses and individuals throughout the United States. Until now, little has been written on the most important business activity of all-working together. Romero has created a definitive guide to developing reciprocal, harmonious partnerships, no matter how ambiguous or political your environment. In The Art of Collaboration, you will learn how to quickly establish rapport and gain trust by finding common ground with others. Romero describes in detail how to listen to discover others, and provides a practical list of do s and don ts for building mutually beneficial partnerships. Also included is a complete set of methods for organizing and implementing collaborative efforts of any kind, as well as a set of checklists and diagnostic tools for anticipating, assessing, and resolving conflicts and issues. If you re ready to achieve positive...



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