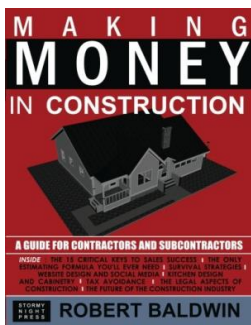


Get Book

MAKING MONEY IN CONSTRUCTION: A GUIDE FOR CONTRACTORS AND SUBCONTRACTORS



Stormy Night Press, United States, 2012. Paperback. Book Condition: New. 279 x 216 mm. Language: English . Brand New Book ***** Print on Demand *****.This book covers the business aspects of construction, and is written for general contractors as well as subcontractors. Subjects examined in depth include the following: Sales Techniques and Strategies: Includes a basic sales plan and 15 key sales tactics to be used in negotiations with clients. There is also an extensive section devoted to closing techniques....

Read PDF Making Money in Construction: A Guide for Contractors and Subcontractors

- Authored by Professor of Law Robert Baldwin
- Released at 2012



Filesize: 4.35 MB

Reviews

Absolutely essential study ebook. It is probably the most amazing pdf i actually have read. Once you begin to read the book, it is extremely difficult to leave it before concluding.

-- **Enola Cormier**

Great e book and helpful one. I really could comprehend almost everything out of this composed e pdf. You are going to like how the author compose this pdf.

-- **Russel Beer III**

Absolutely essential read through book. Yes, it really is enjoy, nonetheless an interesting and amazing literature. Your daily life span is going to be transform when you comprehensive looking over this ebook.

-- **Mr. Cielo Koch II**