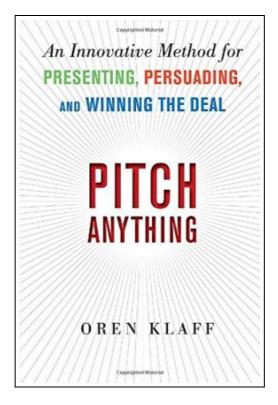
Pitch Anything: An Innovative Method for Presenting, Persuading, and Winning the Deal



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Reviews

Excellent electronic book and helpful one. It usually does not cost a lot of. I am quickly will get a pleasure of reading through a written publication.

(Bernardo Feeney Jr.)

PITCH ANYTHING: AN INNOVATIVE METHOD FOR PRESENTING, PERSUADING, AND WINNING THE DEAL



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McGraw-Hill Education - Europe. Hardback. Book Condition: new. BRAND NEW, Pitch Anything: An Innovative Method for Presenting, Persuading, and Winning the Deal, Oren Klaff, Gold Medal Winner--Tops Sales World's Best Sales and Marketing Book "Fast, fun and immensely practical." -JOE SULLIVAN, Founder, Flextronics "Move over Neil Strauss and game theory. Pitch Anything reveals the next big thing in social dynamics: game for business." -JOSH WHITFORD, Founder, Echelon Media "What do supermodels and venture capitalists have in common?They hear hundreds of pitches a year. Pitch Anything makes sure you get the nod (or wink) you deserve." -RALPH CRAM, Investor "Pitch Anything offers a new method that will differentiate you from the rest of the pack." -JASON JONES, Senior Vice President, Jones Lang LaSalle "If you want to pitch a product, raise money, or close a deal, read Pitch Anything and put its principles to work." -STEVEN WALDMAN, Principal and Founder, Spectrum Capital "Pitch Anything opened my eyes to what I had been missing in my presentations and business interactions." -LOUIE UCCIFERRI, President, Regent Capital Group "I use Oren's unique strategies to sell deals, raise money, and handle tough situations." -TAYLOR GARRETT, Vice President, White Cap "A counter-intuitive method that works." -JAY GOYAL, CEO, SumOpti About the Book: When it comes to delivering a pitch, Oren Klaff has unparalleled credentials. Over the past 13 years, he has used his one-of-a- kind method to raise more than \$400 million-and now, for the first time, he describes his formula to help you deliver a winning pitch in any business situation. Whether you're selling ideas to investors, pitching a client for new business, or even negotiating for a higher salary, Pitch Anything will transform the way you position your ideas. According to Klaff, creating and presenting a great pitch isn't an art-it's a simple...

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